

Message Text

PAGE 01 PARIS 19867 311525Z

64

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

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R 311521Z JUL 75

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 1830

UNCLAS PARIS 19867

PASS BEWT/COMMERCE, ATTENTION SUZANNE PORTER

E.O. 11652: N/A

TAGS: EFIN, EEWT, FR

SUBJECT: HANDBOOK ON EAST-WEST TRADE FINANCING

1. FOLLOWING MINOR CORRECTIONS MAY BE MADE YOUR TEXT,
IF NOT ALREADY GONE TO PRESS:

A. P. 19 SECOND SENTENCE.WITH BOTH POLITICAL
AND COMMERCIAL RISKS RANGING FROM 80 TO 95 PERCENT OF
THE CREDIT, DEPENDING ON TYPE OF GOODS AND WHETHER TO
BUYER OR SELLER

B. P. 113 - PARA. 2, SENTENCE 2 SHOULD READ: "THEY
INCORPORATE ALL FEES AND COMMISSIONS, EXCEPT INSURANCE
AND CHARGES, APPLICABLE TO"

C. P. 151 - NATURAL DISASTERS OUTSIDE FRANCE ARE
INCLUDED IN POLITICAL RISKS. SECOND SENTENCE MIGHT
THEREFORE READ: "COFACE COVERS POLITICAL RISKS (DEFINED
TO INCLUDE NATURAL CATASTROPHIES OR "ACTS OF GOD"
OUTSIDE FRANCE) FOR ALL"

2. EMBASSY REGRETS DELAY IN RESPONDING TO YOUR LETTER.
GAMMON

UNCLASSIFIED

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